

# LincXpress<sup>SM</sup> Tele-App

Time is money. Make the most of it with a streamlined application process.

**Get a great selling advantage at no cost!**

## Spend less time with paperwork and more time with clients

Now you can sell the Lincoln life insurance portfolio with a streamlined application process for your paper and electronic ticket submissions.\* Tele-App makes life easy with these advantages:

- A streamlined process available to you at **no cost**
- A superior customer experience through your dedicated Lincoln team
- A seamless process with less administrative hassles
- Reduced NIGOs and faster policy issue

## Go from selling to sold in three simple steps

### Step 1: Quote and submission

#### Paper ticket submissions

- Complete paper ticket with required information and product type.
- Submit the required forms as indicated on the *LincXpress* Tele-App Submission Checklist.
- Submit paper ticket and all forms through your standard submission process.

OR

#### Electronic ticket submission\*

Available for *Lincoln LifeElements*® Level Term

- Run a quote.
- Complete eTicket. (Solicitation forms will prepopulate.)
- Your licensing validation and appointment check is automatic.
- Use convenient e-signature capabilities to eliminate paperwork and ensure in-good-order submissions.
- Submit eTicket to Lincoln.

### Step 2: Underwriting and Tele-App interview

- Short Tele-App interview is conducted by a dedicated Lincoln team member.
- If the interview qualifies your client for lab-free underwriting, move to **Step 3**.
- Lincoln orders vitals and labs.
- Completed Tele-App is forwarded to Underwriting and New Business teams for review.
- When we receive all required medical and administrative information, your application is complete.

### Step 3: Policy issue and delivery

- If accepted, the policy is issued and delivered.
- Complete all acceptance requirements and return to Lincoln (include signature on application).
- The policy is placed in-force.

\*Electronic ticket submissions only available for *Lincoln LifeElements*® Level Term.

Insurance products issued by:  
The Lincoln National Life Insurance Company

**For agent or broker use only. Not for use with the public.**

**Find out how *LincXpress*<sup>SM</sup> Tele-App can enhance your business.  
Contact your representative today!**

Not a deposit
Not FDIC-insured
Not insured by any federal government agency
Not guaranteed by any bank or savings association
May go down in value

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**Order code: UW-TELE-FLI002**



*LincXpress*<sup>SM</sup> Tele-App is not available in New York.

Affiliated companies include broker-dealer/distributor Lincoln Financial Distributors, Inc., Radnor, PA, and insurance issuers The Lincoln National Life Insurance Company, Fort Wayne, IN, and Lincoln Life & Annuity Company of New York, Syracuse, NY.

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